

APHIS PUBLIC MEETING  
DOCKET NO. APHIS-2011-0049  
EFFECTIVENESS INDICATIONS STATEMENTS IN  
VETERINARY BIOLOGICS LABELING

National Centers for Animal Health  
1920 Dayton Avenue  
Ames, Iowa 50010  
Thursday, June 16, 2011  
9:03 a.m.

THERESA KENKEL - CERTIFIED SHORTHAND REPORTER

PETERSEN COURT REPORTERS  
317 Sixth Avenue, Suite 606  
Des Moines, IA 50309-4115  
(515) 243-6596

I N D E X

<u>SPEAKER</u>	<u>PAGE</u>
Steven Karli	3
Dr. Rick Hill	6
Dr. Byron Rippke	8, 63
Dr. Kent McClure	16, 68
Dr. Charles Lemme	28
Polly Hoogeveen	32
Joe O'Donnell	34
Dr. Paul Sundberg	40
Dr. Mark Titus	51, 67
Dr. Carol Rinehart	55, 66
Madonna Carlson	57, 70

P R O C E E D I N G S

1  
2 MR. KARLI: What a great turnout. My name  
3 is Steve Karli. I'm the director of the Inspection  
4 and Compliance Unit within the Center for Veterinary  
5 Biologics. I'd like to take this opportunity to  
6 welcome everybody here to Ames, and I appreciate all  
7 the input and the folks showing up for this public  
8 meeting.

9 Just to quickly walk through some  
10 housekeeping this morning, just a reminder that this  
11 is a secure facility and you're required to wear your  
12 name tags at all times. If you decide to leave the  
13 building, you'll need to checkout with the guard, and  
14 then check back in at the guard station when you do  
15 that.

16 You're free to roam the halls outside here.  
17 This is all public access space to the elevators, and  
18 the cafeteria is located down the hall to my left,  
19 and take a left into the cafeteria, and they've got  
20 vending machines in there, and a full service  
21 cafeteria, snacks, salads, and sandwiches, and  
22 entrees for lunch. So you can help yourself at any  
23 time you want some refreshments. That's okay to  
24 bring them into the room here, too.

25 The restrooms are located across the hallway

1 on each side of the elevators. In addition, also  
2 please remember to silence any of your communication  
3 devices, cell phones and BlackBerrys, so that those  
4 aren't interrupting us.

5 We also want to take this opportunity to  
6 thank our court reporter. The meeting today will be  
7 posted as a transcript to the CVB website. So we'll  
8 have a full transcript available, and thank you to  
9 Theresa Kenkel with the Petersen Court Reporting  
10 services out of Des Moines. Their phone number is  
11 area code 515-243-6596.

12 I will be presiding over the first portion  
13 of the meeting today and, in addition, any technical  
14 questions that you may have; and the second half of  
15 the meeting will be presided by Dr. Byron Rippke of  
16 the Policy, Evaluation, and Licensing Unit.

17 This public meeting on the Effectiveness  
18 Indications Statements in Veterinary Biologics  
19 Labeling is being convened at 9:03 a.m. today, June  
20 16th, at the National Centers for Animal Health  
21 located in Ames, Iowa.

22 As I mentioned, the transcript will be  
23 available approximately three weeks after the close  
24 of the meeting. We have about a two-week window to  
25 get the transcript back from the court reporter,

1 review that, and then we'll have that posted on the  
2 CVB website. So you can look for it up there, and  
3 we'll have a link to it, published.

4           Earlier this year, May 24th of this year,  
5 CVB published a Federal Register notice in Volume 76,  
6 No. 30093, Docket No. APHIS-2011-0049, announcing  
7 this meeting and requesting public comment. If  
8 individuals would like to comment, they were asked to  
9 register in advance, and also provide--and also we're  
10 providing an opportunity for those to register this  
11 morning and make a comment if you would so like.

12           We ask that you limit your comments to the  
13 subject of this meeting on the indications for  
14 labeling. Registered persons will be heard in the  
15 order of their registrations, so we'll take  
16 registered comments first. And then we also have two  
17 prepared statements that have been submitted to us.  
18 I will read those into the record for the transcript.  
19 We'll take those next.

20           And then following that, if there were any  
21 individuals this morning that indicated their desire  
22 to speak, we will let them have an opportunity. And,  
23 finally, if there's still time that allows, we'll  
24 open it up for any comments from the floor for  
25 anyone. So if you didn't register, you still have an

1 opportunity to provide input.

2           Based on all of those criteria, we may have  
3 to limit the times, but I think we'll have plenty of  
4 time to get to all the comments today.

5           And at this point without any further delay,  
6 I'd like to give Dr. Rick Hill, the director of the  
7 Center for Veterinary Biologics, an opportunity to  
8 give you some opening comments.

9           DR. HILL: Thank you, Steve.

10           Welcome to Ames on behalf of the Center for  
11 Veterinary Biologics and our sister organizations  
12 here at the National Centers for Animal Health, the  
13 National Veterinary Services Laboratories, and the  
14 National Animal Disease Center. We appreciate your  
15 interest in the biologics program in general, and the  
16 specific topic today on product labeling.

17           This is an important meeting to receive  
18 public input on our Concept Paper on the single-tier  
19 label claim, and an important step to advance the  
20 collaborative discussions we have had with biologics  
21 customers, stakeholders, and interested parties. We  
22 believe that implementing this concept will help  
23 users of veterinary biologics make informed decisions  
24 about the use of products, as well as save resources  
25 for the Center and benefit the regulated industry.

1           This is a priority rulemaking initiative for  
2 the Agency and one of several ongoing process  
3 improvement initiatives within the Center for  
4 Veterinary Biologics. Veterinary biologics play a  
5 critical role in safeguarding animal health, and the  
6 information contained on the label of regulated  
7 products is very important to users.

8           Our aim is to ensure that comments offered  
9 at this public meeting will become part of the  
10 official record for future rulemaking. Users of  
11 veterinary biologics are such a diverse group of  
12 stakeholders that we wanted all interested parties to  
13 know, especially those that could not attend the  
14 public meeting, that we would be having this  
15 discussion and that they could provide input.

16           We do not aim to resolve issues raised by  
17 comments today, but rather further identify issues  
18 for consideration and possible regulatory changes.  
19 We anticipate the issues raised today will be  
20 resolved through the formal rulemaking process, such  
21 as the publication of a proposed rule for notice and  
22 comment.

23           Before we begin, I'd like to thank those  
24 responsible for organizing this meeting and  
25 developing all the information that we will be

1 discussing. You've met Steve Karli, Director of  
2 CVB's Inspection and Compliance Unit, who has led the  
3 public meeting effort, along with Kevin Ruby, Troy  
4 Meyers, Dee McVey, Kathy Clark, Liz Latcham, Margaret  
5 Ferris, the NCAH security staff, and all of you for  
6 coming today to participate in this event.

7           It's my pleasure to introduce Dr. Byron  
8 Rippke who is leading this change effort on behalf of  
9 the Center. Byron is the Director of the Policy,  
10 Evaluation, and Licensing. He will present the  
11 regulatory perspective on this initiative.

12           Byron.

13           DR. RIPPKE: Well, good morning. This is a  
14 conversation we started a couple years ago, and  
15 there's been a lot of reasons why we picked it up and  
16 tried to move it forward again, not the least of  
17 which is earlier this year President Obama put out a  
18 directive that agencies should really start looking  
19 at some of the regulatory framework they have,  
20 regulations they have on the books, and looking at  
21 whether they add value to the overall process, or  
22 not. So it fit very nicely with some of the business  
23 process improvement projects that we've had ongoing.

24           And so we've taken that discussion that we  
25 had started a few years back with industry and have

1 kind of ramped it up internally and really tried to  
2 move it forward.

3           For the purposes of talking about a one-  
4 tier label claim, this is really kind of where the  
5 rubber meets the road. It's really central to the  
6 whole discussion around this particular initiative.  
7 It focuses very directly on efficacy. And this is an  
8 efficacy definition taken right out of 9 CFR.

9           And what it basically illustrates to me is  
10 that you've got product efficacy, and you have  
11 effectiveness. And the idea is to make those as  
12 similar as they possibly can be, and convey that to  
13 the end user in such a way that they totally  
14 understand how that product functions, what its  
15 performance parameters are, and how they could use it  
16 in their daily lives.

17           So what's the best way to get from that  
18 efficacy determination to a label that does the  
19 things that you want it to do?

20           Well, as you're all, for the most part,  
21 pretty much aware, there's a lot of things that are  
22 required on labels. There are vaccination schedules,  
23 there are re-vaccination schedules, there are warning  
24 statements, burn statements on disposing of those  
25 products. A multitude of information is routinely

1 conveyed to consumers on those. But kind of front  
2 and center and central to that entire discussion is  
3 efficacy. How does this product actually work?

4           And historically we really had that  
5 four-tier system that's lined out in VS Memo 800.202,  
6 and it runs all the way from preventing infection  
7 down to an agent in control of, and everything in  
8 between. We have, for as long as most of us can  
9 probably ever remember, taken this type of an  
10 approach to efficacy and tried to pigeonhole products  
11 into one of those four categories in such a way that  
12 a consumer could get a feel for how the product  
13 worked, but that was about as much information as  
14 they got.

15           And so those tiers, as we've looked at them,  
16 really do create some issues. First and foremost is  
17 how well are they really understood? And I think  
18 back to my days in private practice, you know, and  
19 how much time did I really spend trying to discern  
20 whether a product was an agent of prevention, or an  
21 agent in control of. It's certainly something we  
22 never talked about in school, and it was certainly  
23 something that I don't think, as I recall, I spent a  
24 tremendous amount of time thinking about. So that's  
25 kind of question No. 1.

1           Quite often these different levels, as  
2 you're well aware, get used as marketing tools. You  
3 can have a product that is, you know, 78 percent  
4 effective, and one that's 82 percent effective, and  
5 are they really all that much different?

6           You know, sometimes you do have big  
7 differences, and that's an appropriate use of that  
8 information in marketing; but sometimes there's  
9 really not a great deal of difference, so end users  
10 are kind of left wondering how different are those  
11 products?

12           Sometimes you run into situations where  
13 companies will repeat efficacy studies, whether it's  
14 for adding a label claim, or perhaps you're  
15 establishing a reference to do post-effective labs,  
16 and--biology is biology, and things turn out slightly  
17 different. That creates a whole host of problems  
18 that you're all fairly familiar with. Do we relabel  
19 the product? Do we change the titer? Do you change  
20 the data? Do you repeat the study, which is probably  
21 a fairly expensive study? So there's lots of issues  
22 that come out from that perspective.

23           What happens if you have a multivalent  
24 product and you've got different levels of efficacy?  
25 How do you convey that to end users so that they

1 understand what truly is in that product?

2           On our side, the agency spends a lot of  
3 resources trying to determine what level does that  
4 efficacy study really represent, and how does it fit  
5 into the grand scheme of things, and what does that  
6 labeling really look like.

7           And, of course, if there is disagreement  
8 about what the results of that efficacy study are, we  
9 spend a lot of resources in those discussions as well  
10 trying to come to some conclusion about how best to  
11 represent that product in the marketplace.

12           So here's the proposal, in fairly short  
13 order, and that's to replace that multi-tier concept  
14 with a single claim/indication statement.

15           Now, we've floated a lot of documentation  
16 out, and there have been different, varying ways of  
17 couching this--there have been different, varying  
18 ways of couching the claim. But this is really kind  
19 of what we're looking at, is something fairly simple  
20 like, "For the vaccination of healthy swine against  
21 the respiratory form of influenza," something that  
22 simple, just a statement that says what it does.

23           And then, of course, it would be followed  
24 with a lot of the things that you normally see in a  
25 label, which is minimum age, schedule. Those types

1 of information really wouldn't change.

2 But the idea of trying to somehow convey  
3 efficacy, other than the product has been proven to  
4 be effective by USDA standards, is really kind of  
5 outside of the realm of what we would want to see.

6 But that's only half the equation, though.  
7 The other half of the equation is the four-tier  
8 system did accomplish something. That was it in some  
9 way conveyed efficacy levels to the public.

10 Well, under this system there would be a  
11 system where there would be a reference on that label  
12 to a website where an end user could go and could  
13 actually see a short summary of the efficacy data  
14 that supported that particular product. So that way  
15 a person that was interested in it could go look,  
16 they could see how that product's efficacy was  
17 demonstrated, they could see how that product was  
18 evaluated, and, if they wanted to, they could compare  
19 product to product to product.

20 So the big question for today's session is  
21 what do you think? We have provided a Concept Paper  
22 with the Federal Register Notice, we've recently  
23 provided a set of questions and answers, certainly  
24 not all-inclusive, but some of the ones that quickly  
25 came to mind, we've got today's open forum to discuss

1 this, and we'll also engage in additional meetings,  
2 if they're required, as we move toward developing  
3 this proposed rule. So the opportunity is here today  
4 to start that dialogue, to have that dialogue, to  
5 continue in a lot of ways that dialogue that we've  
6 been having.

7           The basic time line, I guess, if you will,  
8 or agenda moving forward is that we'd like to be in a  
9 position where we could draft a proposed rule late  
10 this year. And as Dr. Hill alluded to, it's been  
11 designated a Tier 1 rule, which is different than a  
12 one-tier label claim, but it's an internal  
13 designation that the department puts on rules. It's  
14 a high priority rule. So the idea is if we can  
15 gather as much feedback and comment upfront, we would  
16 hope that it would move through the system fairly  
17 quickly.

18           Now, most of you that have ever had any  
19 dealings with regulatory systems know that that speed  
20 is not measured in seconds. So, basically, the  
21 sooner the better.

22           We'd like to be in a situation where we  
23 could have that proposed rule out in the October/  
24 November time frame, get comments, get those  
25 addressed, and then look at potentially publishing a

1 final rule by about a year later. So that's kind of  
2 the path moving forward.

3 The thing to keep in mind is, like I said  
4 earlier, we've put out a lot of documentation, we've  
5 put out a lot of things--pieces of information on our  
6 website, on the USDA's website. But at this point,  
7 nothing is really finalized. You know, we've had a  
8 lot of good ideas, we've had a lot of good  
9 discussions, but there's probably more to be had. So  
10 nothing is really finalized, so please share your  
11 thoughts, and we've got the next few hours to do  
12 that.

13 I'm looking forward to hearing the comments  
14 of the people that have registered, we're looking  
15 forward to hearing comments from those who have not  
16 registered to provide them. So as the discussion  
17 unfolds today, please get your comments ready and  
18 make them known.

19 If we have time at the end of the day and  
20 there's additional time available, we'll float some  
21 additional questions that we have that get a little  
22 bit further down into the weeds, but are things that  
23 we need to be thinking about. So there will be some  
24 time for interactive discussion a little bit later on  
25 today as well.

1           So with that, we look forward to hearing the  
2 comments of the participants.

3           MR. KARLI: Thanks, Byron.

4           We're a little bit ahead of schedule, so at  
5 this point I'd like to introduce our first speaker,  
6 Kent McClure representing the Animal Health  
7 Institute.

8           DR. McCLURE: Hi. I'm Kent McClure. I have  
9 a prepared statement for the record, and I look  
10 forward to the interactive discussion later today and  
11 afterwards.

12           These comments are offered on behalf of the  
13 Animal Health Institute, AHI. AHI is the national  
14 trade association of research-based manufacturers of  
15 animal health products. Our member companies  
16 represent approximately 98 percent of the domestic  
17 veterinary biologic products market, and as such we  
18 have a tremendous interest in biologics labeling  
19 policy.

20           Effectiveness statements on labels and the  
21 communication of product efficacy are of paramount  
22 importance. Labels should clearly and meaningfully  
23 inform the end user about a product's expected  
24 performance. We are generally supportive of this  
25 initiative. However, it's important to point out

1 that that support is not unequivocal. There is much  
2 detail in terms of content and implementation that  
3 remains to be determined, and the devil is in the  
4 detail on a project of this scope.

5 Our understanding of the purpose of today's  
6 public meeting is to identify issues that must be  
7 resolved in order to formulate regulatory policy  
8 relative to the proposed rule--of the proposed use of  
9 single-tier label effectiveness indication statements  
10 coupled with the use of web-based data summaries. I  
11 understand that some of our comments may have been  
12 touched upon in a document that was recently posted  
13 on the website, but I will go ahead and offer our  
14 comments in their entirety at this point.

15 The issues and questions that we have  
16 identified so far, we've grouped them into  
17 categories. The first is to clearly define the  
18 purpose.

19 It will be critical for CVB to clearly  
20 articulate its purpose, and to keep that purpose at  
21 the fore of the effort. The document title relates  
22 to effectiveness indications, and the purpose set  
23 forth in the Concept Paper is stated as to eliminate  
24 confusion in interpreting CVB's current four-tiered  
25 label claim system and provide veterinary

1 practitioners and other users of veterinary biologics  
2 with the information needed to reach their individual  
3 decisions regarding the efficacy of such products.

4 We believe this purpose statement should be refined.

5           The end user will not be making individual  
6 efficacy determinations in a vacuum. The Agency will  
7 remain the final arbiter of efficacy for licensure.

8 We believe that point needs to be emphasized for  
9 external audiences.

10           The contemplated approach is simply a  
11 different format for communicating expectations of  
12 product efficacy to the end user. Rather than CVB  
13 assigning which of several tiers of label statements  
14 to apply, statements that some end users have  
15 indicated are confusing to interpret, the end user is  
16 to be provided with a summary of the efficacy data  
17 that supported licensure for a particular claim.

18           The second topic is address claims related  
19 to disease syndromes. CVB should provide continued  
20 use of distinct label statements for the various  
21 disease syndromes. The intent is to provide broad  
22 label indications and remove the assignment to tiers  
23 and to present data summaries instead, not to  
24 equalize the indications for use statements for all  
25 products regardless of the data.

1           The docket's example efficacy indication  
2 statement uses the phrase "This product has been  
3 shown to be effective for the vaccination of healthy  
4 animals X weeks of age or older against blank." The  
5 type of language that could be utilized to fill in  
6 the blank has raised a number of questions. Will it  
7 simply be "disease caused by," or will this be  
8 coupled with syndromes where appropriate, or will the  
9 blank be filled with a list of the primary parameters  
10 used in the case definition? This is a critical  
11 issue to work through early in the process. It will  
12 be instrumental to how multiple issues behind it are  
13 resolved.

14           The third category is the protection of  
15 confidential business information. However  
16 ultimately fashioned, the summaries should provide  
17 succinct information that facilitates informed  
18 product selection. The information must be provided  
19 in a manner that protects confidential business  
20 information. In many instances, detailed information  
21 relative to challenge models is highly confidential,  
22 the disclosure of which would competitively harm a  
23 manufacturer by speeding development by their  
24 competitors.

25           The fourth category relates to the handling

1 of multiple studies. There are a number of issues to  
2 resolve where there are multiple efficacy studies  
3 supporting the label claims for a product. The  
4 Concept Paper appears to indicate that only efficacy  
5 studies upon which CVB based a decision to issue a  
6 license will be summarized and placed on the web.  
7 How would a study that supports a label extension be  
8 addressed? How will reference requalification  
9 studies be utilized? And how will we handle  
10 promotional studies that will not be used to support  
11 a label extension, and that may have been conducted  
12 with product formulated for commercial release rather  
13 than at the minimum protective dose? Will they all  
14 be put in this format and placed on the website? And  
15 if so, how will all of these be clearly  
16 differentiated from each other?

17           The fifth one and perhaps one of the most  
18 important ones is the need for education. In order  
19 to ameliorate confusion, this effort must also  
20 encompass an educational component that, at a  
21 minimum, is part of the web-based presentation of  
22 data summaries. Comparison of efficacy data from  
23 different studies is not a straightforward task. The  
24 website should contain language that informs readers  
25 that efficacy studies are very complex, and that

1 studies summarized in any table format may create  
2 oversimplifications.

3 CVB should publish guidance to assist end  
4 users in the evaluation of the data summaries. This  
5 evaluation may involve the analysis of nonequivalent  
6 data sets that may have been generated using  
7 differing experimental models. We think it will be  
8 important to put the interpretation of that into  
9 context.

10 Additionally, for many experimental models  
11 there will be a need to provide additional  
12 information about the challenge model and disease  
13 manifestation. For example, the Concept Paper's  
14 table uses a Mycoplasma example measuring lung  
15 lesions and reports the numbers in each group with  
16 lung lesions. In such instances where one would see  
17 a reduction in the average percent lung lesions, the  
18 table will need to present this type of information.

19 A study summary could show the vaccinates  
20 and controls with lung lesions--could show all the  
21 vaccinates and controls with lung lesions, but one  
22 would expect the controls to have much higher average  
23 scores than the group of vaccinates. If the summary  
24 table only presents how many have lesions, an end  
25 user could draw an uninformed or incorrect conclusion

1 about the efficacy of a product. Any product whose  
2 primary effect is a reduction in clinical signs will  
3 need to have data fields reflecting this.

4           There is also the potential for confusion  
5 relative to the presentation of information for  
6 related products that will need to be addressed. It  
7 is common for a study to be conducted utilizing a  
8 combination product with several antigens, and for  
9 that study to support the efficacy requirements for  
10 fall-out products. If an end user researches the  
11 web-based efficacy summary for a fall-out product  
12 that is linked to the efficacy study that utilized a  
13 larger combination, the product used in the study and  
14 identified at the top of the table may not match that  
15 person's expectations. And that illustrates the need  
16 for education around the use of the tables.

17           The sixth one is for level of detail and  
18 standardization for the data summaries. There is  
19 need for discussion relative to the approach to  
20 drafting, the level of detail, and standardization,  
21 all of which should be dictated by the intended  
22 audience. This is important when the purpose is  
23 communication. The intended audience is the end  
24 user, not the regulated industry, and not the  
25 government regulatory agency, and we need to keep

1 that in mind.

2           The FDA Freedom of Information summaries for  
3 pharmaceuticals were to be written so that a layman  
4 with some science education could understand them.  
5 However, this has been very difficult to maintain  
6 over time, and they have become rather technical.

7           It will be important for us to address  
8 whether to include such items as statistical design,  
9 the case definition, end points, p values, inclusion  
10 and exclusion criteria, prevented versus mitigated  
11 fraction, and associated confidence intervals.  
12 Consider inclusion of statistical outcome utilized by  
13 CVB to approve the study, or the trial design,  
14 including the incidence, onset, severity, and  
15 duration of clinical signs, and other secondary  
16 variables.

17           We'll have to have discussion and work  
18 through the issues around the presentation of the  
19 challenge model design. That information should be  
20 conveyed, but has to be conveyed in a way that  
21 protects confidential information. We'll need to  
22 talk about how to describe that, and how to describe  
23 the strength of the challenge. We'll also need to  
24 discuss throughout the inclusion of any adverse  
25 events observed, and other parameters as well. A

1 question that has arisen is whether any and all data  
2 detailing product performance are on the table for  
3 inclusion.

4           There will also be a need to discuss how the  
5 reporting of efficacy and safety data will be  
6 standardized within and across the various types of  
7 vaccines. There may or may not be a single uniform  
8 approach that works across all diseases and all  
9 vaccine types. A question has arisen as to whether  
10 CVB anticipates standardization of experimental  
11 models to facilitate comparisons.

12           Related comments from review of the example  
13 table and the Concept Paper also include suggestions  
14 to include a study ID number provided by the  
15 manufacturer, the date of the study report, the  
16 location of the study, and the principal  
17 investigator; to include a description of the case  
18 definition and the number of vaccinates and non-  
19 vaccinates fulfilling the definition; to delete  
20 specific information of the concentration and the  
21 amount of the challenge dose. It is not required in  
22 order for an end user to effectively evaluate a  
23 study, and we do not believe the vast majority of  
24 readers would have the background to evaluate this  
25 information. The relevancy of the challenge is best

1 assessed by describing its impact on the non-vaccinated  
2 controls, which is provided for in the draft table.

3           The seventh area we've identified is that of  
4 implementation. There are a variety of  
5 implementation issues that will need to be resolved.  
6 Some of these relate to application to existing  
7 products, and others relate to the logistics of a  
8 change of this magnitude.

9           A major issue to resolve is how this will be  
10 implemented for older products where this type of  
11 data may no longer be available. We will need to  
12 address the minimum age statements on labels where  
13 the efficacy study for the product was conducted in  
14 animals of different age or according to a historic  
15 9 CFR potency test.

16           It will be very important to ensure that  
17 currently approved age indications are not lost as a  
18 result of this exercise, which is intended to address  
19 the presentation of efficacy information. Where  
20 efficacy may have been demonstrated in a surrogate  
21 species based on a host animal correlation, provision  
22 will need to be made for the acceptable use of  
23 uniform statements in the data summaries.

24           There are also several logistical issues and  
25 questions. CVB has to allow a sufficient phase-in

1 period with consideration for the time, manpower, and  
2 other resources, both inside CVB and the industry,  
3 for these changes. The time line should also allow  
4 for the depletion of existing stock and obtaining  
5 necessary international approvals for exported  
6 product.

7           Very importantly, CVB has a current proposed  
8 rule that will require comprehensive label changes.  
9 In order to maximize efficiency, again both at CVB  
10 and within the industry, and to minimize confusion to  
11 the end user, all of the outstanding label changes  
12 should be consolidated into a single comprehensive  
13 effort.

14           The question was also raised as to whether  
15 this initiative would supplant the eFOIA summaries  
16 and the eFOIA system that had been previously done in  
17 an exchange between CVB and industry.

18           The eighth topic, and, again, another very  
19 important one, relates to advertising and promotion.  
20 The impact of this effort on advertising and  
21 promotional materials must be carefully considered.  
22 A number of questions have already arisen, and it  
23 will be very important for CVB to provide guidance in  
24 the face of these changes.

25           For example, does this alter CVB's position

1 that data from studies not conducted in parallel may  
2 not be compared side-by-side? Will firms be allowed  
3 to compare the efficacy data for their products with  
4 a competitor's products in advertising material?  
5 Will a company be allowed to use data presented on  
6 another company's circulars to compare products in  
7 their promotional materials? Will CVB monitor how  
8 firms interpret this data for their customers? May  
9 firms produce advertisements that will give their  
10 interpretation of the data among their products and  
11 their competitor's products? And I'm sure quite a  
12 number of additional questions will arise in this  
13 area.

14           The ninth one relates to safety studies.  
15 While the Concept Paper and docket are directed at  
16 efficacy, to us it would appear logical to handle  
17 safety studies in a similar fashion.

18           Through these nine points we have tried to  
19 provide a high-level presentation of the issues we  
20 have identified and the questions that we see at this  
21 point that must be addressed as the policy is  
22 developed. We recognize there will be a range of  
23 perspectives for many of these individual points. We  
24 look forward to working with CVB to define this new  
25 approach to efficacy labeling. Thank you.

1 MR. KARLI: Thank you, Kent.

2 Our next speaker is Charles Lemme  
3 representing the American Veterinary Medical  
4 Association.

5 DR. LEMME: Good morning. My name is  
6 Dr. Chuck Lemme. I own a small animal practice in  
7 Cedar Rapids, Iowa. I'm here on behalf of the  
8 American Veterinary Medical Association, the world's  
9 largest veterinary association, comprised of over  
10 81,500 members, and representing over 83 percent of  
11 all veterinarians in the United States. The mission  
12 of the AVMA is to improve animal and human health,  
13 and advance the veterinary medical profession. I  
14 serve on the AVMA's Clinical Practitioners Advisory  
15 Committee, which works directly with the Council on  
16 Biologic and Therapeutic Agents.

17 We feel the USDA is to be commended on the  
18 changes in vaccine labeling it has implemented over  
19 the past several years. We recognize the continued  
20 funding needs for the Center for Veterinary  
21 Biologics' activities, and we also recognize the  
22 detailed process required for federal rulemaking.  
23 Even with significant resource limitations, the CVB  
24 has been able to move forward with plans for enhanced  
25 biologic labeling, which we deeply appreciate.

1           Vaccination is an extremely important tool  
2 for veterinarians. In my small animal practice,  
3 animal owners look to me and my colleagues to ensure  
4 that their pets are protected from life-threatening  
5 diseases through vaccination. With some animal  
6 vaccines protecting against zoonotic disease,  
7 vaccinating animals also helps protect the public  
8 health.

9           There are current challenges in veterinary  
10 medicine that make USDA's labeling initiative even  
11 more critical to implement now. With the recent  
12 downturn in the number of animal visits to the  
13 veterinarians per year, and with continued critical  
14 need for large-animal veterinarians, it's more  
15 important than ever that we make each interaction  
16 with an animal really count. We need vaccine labels  
17 that will clearly communicate to us what the vaccine  
18 will do, and what safety and efficacy data exists so  
19 we know specifically how to tailor vaccine plans to  
20 our patients. It's the right thing to do for our  
21 patients, and it's expected by our clients.

22           We would like to thank you for the  
23 opportunity to provide comments on the USDA's Concept  
24 Paper. We understand the Concept Paper serves as a  
25 thought starter from which specific changes in

1 biologic labeling can be identified and implemented.  
2 I would like to share with you our feedback today,  
3 which will be followed by more detailed written  
4 comments.

5           The AVMA wholeheartedly supports the USDA's  
6 proposed concept to change the current four levels of  
7 label claims to a single claim that will be used for  
8 all products. This is a change that has been  
9 supported by AVMA for many years. The USDA proposes  
10 that the new single-label claim would indicate that  
11 the product has been shown to be effective. We agree  
12 with the concept of a single-label claim like that,  
13 as long as it does not create unrealistic expectation  
14 regarding product performance.

15           Consequently, we also strongly support  
16 pairing the single-label claim with relevant efficacy  
17 data. This is critical to implement simultaneously  
18 with the label claim changes so the end user has  
19 immediate access to both the label claim and those  
20 data regarding what the vaccine is licensed to do,  
21 and how the vaccine can be expected to work in the  
22 field. Providing the information in a tabular format  
23 should make it easy to find and understand.  
24 Incorporating additional information into the summary  
25 would be beneficial, including whether the vaccine

1 dose was a commercial or minimum dose.

2           Recognizing that the CVB's Concept Paper is  
3 meant to be a thought starter, we want to take this  
4 opportunity to underscore our assertion that other  
5 components should also be incorporated into the  
6 vaccine labels. Specifically, we believe relevant  
7 safety summaries should be incorporated into the  
8 labeling as well. A common adverse event warning  
9 should appear on all biologics, as should pivotal  
10 safety information used to support biologic  
11 licensing.

12           The AVMA is very encouraged by the USDA's  
13 efforts to enhance vaccine labels, particularly  
14 through this Concept Paper, as well as its Draft  
15 Memos 327, 336, and the January 13th, 2011, proposed  
16 rule on packaging and labeling. Implementation of  
17 these initiatives will ensure much clearer, more  
18 informative labels which indicate what each vaccine  
19 does, and how safe and effective it is. These are  
20 vaccine label features strongly desired by our  
21 members.

22           The AVMA again appreciates the opportunity  
23 to provide its recommendations on these pertinent  
24 animal health and safety issues. We look forward to  
25 continued dialogue with the USDA on this important

1 federal rulemaking initiative. Thank you.

2 MR. KARLI: Thank you, Dr. Lemme.

3 Our next presenter is Polly Hoogeveen  
4 representing Pfizer Animal Health.

5 MS. HOOGEVEEN: Good morning. I'm Polly  
6 Hoogeveen. I've been working with Pfizer Animal  
7 Health for 20 years, and I am providing comments on  
8 behalf of Pfizer.

9 Thank you for holding this public meeting  
10 and providing the opportunity to comment on this  
11 initiative. As an industry leader in global animal  
12 health--in the global animal health industry, and a  
13 leading producer of veterinary biologics across  
14 multiple species, Pfizer Animal Health is in full  
15 support of this high priority and much needed  
16 initiative. Pfizer is willing to dedicate  
17 significant time and resources where necessary to  
18 help CVB build and maintain the momentum to move the  
19 new labeling guidance through the regulatory process.

20 We recognize the current CVB labeling  
21 guidance document, Vet Service Memorandum 800.202,  
22 which allows four different tiers of effectiveness  
23 has caused undue regulatory burden both on industry  
24 and the CVB. Pfizer endorses this initiative because  
25 we expect an immediate positive impact on

1 streamlining the regulatory process for licensing new  
2 products, reducing the amount of support needed for  
3 existing vaccines, and supporting the industry's  
4 continuing effort to reduce, replace, and refine the  
5 number of animals used in product development.

6           Successful implementation of this initiative  
7 will also be of great benefit to our customers as  
8 they will be in a better position to differentiate  
9 products based on science and data-driven summaries.

10           Although the current Concept Paper is a good  
11 start, there are a number of details that need to be  
12 resolved to turn the Concept Paper into a workable  
13 program. Pfizer is willing to work with CVB through  
14 AHI or in collaboration with other stakeholders,  
15 including the AVMA, in order to identify and resolve  
16 potential issues that accompany this important  
17 initiative.

18           As a closing comment, Pfizer strongly  
19 encourages the agency to work closely with industry  
20 on implementation time lines and the coordination of  
21 this effort with other labeling initiatives. Thank  
22 you.

23           MR. KARLI: Thank you for the comments,  
24 Polly.

25           Our next presenter is Joe O'Donnell

1 representing IDEXX Laboratories.

2 MR. O'DONNELL: Thank you, Steve.

3 I, too, would like to thank CVB for the  
4 opportunity to come together and comment on the  
5 proposal. My name is Joe O'Donnell. I'm regulatory  
6 manager for IDEXX Laboratories in Westbrook, Maine.  
7 We make a number of diagnostic and information  
8 systems for animal health, and our products include a  
9 number of test kits regulated by CVB. They require  
10 the same kind of license as vaccine products.

11 As such, IDEXX has a keen interest in claims  
12 for biological products, even though we don't deal  
13 with vaccines. We have discussed with CVB directly  
14 the need for careful review of diagnostic products  
15 and specificity in performance claims. We have even  
16 proposed that CVB develop standards for product  
17 review and claims, much as now exists for vaccine  
18 products. We plan to continue these discussions.

19 A diagnostic result informs critical  
20 decisions, so should be evaluated on a broader--in  
21 the broader terms of the medical situation. A  
22 positive or negative result has limited meaning  
23 outside of this broader medical context.

24 The same really is true with vaccines and  
25 similar product. Safety and effectiveness depends on

1 age, condition, environment, and medical situation of  
2 the animal. Product performance and claims are not  
3 simple things. It's difficult to think that a  
4 product claim can be reduced to a simple word,  
5 "effective," and to a summarized table of data.

6 That being said, IDEXX will support any  
7 effort to make product claims more meaningful, more  
8 thoughtful, but we do have concerns about the  
9 proposed approach and we would urge caution.

10 Now, CVB has been told that the current  
11 system of four categories could be confusing, and has  
12 said that the industry and agency resources could be  
13 used more effectively. Regarding confusion, it's  
14 probably true that the four categories are not  
15 understood by everyone, but they seem  
16 straightforward.

17 In the VS Memo, the CVB has set out what  
18 seem like reasonable standards for testing and  
19 labeling. These could probably be expanded and  
20 clarified. The meaning of specific label claims  
21 could become a matter of public and professional  
22 education. Before turning over the system, CVB could  
23 try promoting and expanding.

24 Our research with customers--and we asked a  
25 couple of focus groups about USDA awareness and about

1 the use of label information. Our research indicates  
2 that specific approved claims generate awareness and  
3 thoughtful questions about product performance.  
4 Customers find real value in well-considered  
5 labeling.

6 Categories for vaccine claims do appear to  
7 provide valuable information. If there is a  
8 difference between, for example, a product that  
9 provides complete protection and one that gives  
10 minimal protection, it seems like a useful  
11 distinction, and it seems like that's information  
12 that customers would want. It should be possible to  
13 determine and describe these differences between  
14 products based on clear and objective standards.

15 Now, the proposed data summaries would have  
16 provided useful information. Summaries should not,  
17 however, replace professional, disinterested,  
18 scientific review of safety and efficacy.

19 Regarding the use of resources, we suggest  
20 that adopting a new review system will impose major  
21 new costs on the agency and industry. CVB would have  
22 to do several things. First of all, define the new  
23 approval standard. What does "effective" mean? Does  
24 it indicate minimal or significant protection? Users  
25 will want to know this.

1 CVB will have to establish expectations for  
2 data summaries. I think Kent described that very  
3 well earlier. Who will decide what data gets  
4 published? This will be critically important to the  
5 agency.

6 Then CVB will have to set up a web or other  
7 means of publishing the summaries and make it  
8 protectable. They'll have to establish internal work  
9 systems and documentation, and they'll have to  
10 provide industry and internal training on the system.

11 All this would require work by the agency,  
12 and collaboration with, or at least notification of,  
13 industry. And all of this would have to be done  
14 while CVB and industry continues its day-to-day work  
15 with the same resources, and we all know what the  
16 resource situation is.

17 So what would be accomplished? The  
18 summaries are meant to let users compare different  
19 products. This will be possible only if the  
20 summaries are comparable. That's been mentioned  
21 before.

22 The only way to ensure comparable summaries  
23 would be to require that experimental protocols for  
24 similar products are pretty much identical. It's  
25 difficult to imagine that. Consider the variety and

1 combinations of products. Consider the different  
2 approaches to validating products.

3           We can imagine that CVB might establish and  
4 promote standards for comparable studies that do  
5 generate comparable data. In fact, the current VS  
6 memo seems like a good basis for doing that.

7           The proposed concept would eliminate  
8 distinctions in label claims that should be  
9 critically important to users. Now, IDEXX would like  
10 to see just such distinctions developed for  
11 diagnostic products. The proposed data summaries  
12 would be useful, but we doubt they could be a  
13 substitute for categories of approval with variable  
14 distinctions. We believe CVB and industry would not  
15 find much efficiency in making this change.

16           I'll talk specifically, but only briefly,  
17 about diagnostics. They weren't mentioned in this  
18 proposal, but we have to imagine in the diagnostics  
19 world that something like this will come toward us.

20           We have shared with CVB a concept that  
21 regulatory review for test kits should encompass the  
22 broader medical story, the nature and prevalence of  
23 the disease, the need for disease control,  
24 availability of vaccination, the possibility and  
25 effect of treatment, and the capability of the

1 diagnostic technology.

2           There exists widely varying outcomes of  
3 disease diagnosis. It's not just positive or  
4 negative. Right beyond the medical assessment are  
5 social, official, and financial consequences.

6           As examples, testing for canine heartworm  
7 and parvo virus seems and usually is pretty  
8 straightforward. But most testing for feline  
9 immunodeficiency virus is done in shelters. There is  
10 rarely confirmation, and sick cats are not adoptable.  
11 A positive FIV test often has major consequences for  
12 the animals and its caretakers.

13           How much nonspecificity can you take in a  
14 product that works in that kind of situation? There  
15 really should be standards for products like this, we  
16 think.

17           A positive result for equine infectious  
18 anemia will affect the movement and activity of a  
19 horse for the rest of its life. And the consequences  
20 of detecting, or not detecting, diseases like  
21 brucella, foot and mouth disease, or classical swine  
22 fever are considerable. It's hard to imagine that a  
23 kit can be simply called "effective."

24           We believe that CVB should examine these  
25 products in terms of how they fit into a changing

1 environment of medical decision making. We see  
2 continuing evolution in diseases, product technology,  
3 medical practice standards, and customer demand. CVB  
4 review of products should keep pace.

5 Approved, articulate label claims have value  
6 for users of diagnostics. We believe that test kits  
7 should not be approved on a single-tier basis. Thank  
8 you.

9 MR. KARLI: Thank you, Joe.

10 Our next presenter is Dr. Paul Sundberg of  
11 the National Pork Board.

12 DR. SUNDBERG: Good morning. I'm Paul  
13 Sundberg. I'm vice-president of Science and  
14 Technology for the National Pork Board. The National  
15 Pork Board is the check-off organization for the U.S.  
16 pork industry representing 70,000-plus pork producers  
17 in the United States.

18 I'd first like to thank CVB for the  
19 opportunity and for holding this meeting and for  
20 considering comments on vaccine labels. Similar to  
21 Dr. Lemme, I'm here to represent the end users of the  
22 vaccines and to try to provide a perspective from the  
23 pork producer as the end user of the vaccines, and  
24 the information that's important to pork producers  
25 and their veterinarians as they address the herd

1 health needs of their animals. And we hope that the  
2 comments will be taken into consideration and to help  
3 informed decision making.

4           Pork producers work very closely with their  
5 veterinarians on the selection and implementation of  
6 animal health products, of all animal health  
7 products, that address specific disease challenges  
8 within their herds. And part of a targeted herd  
9 health program is the strategic use of vaccines to  
10 help prevent disease and help maintain production.

11           One of the things that I think is important  
12 to note is that pork producers, farmers, expect that  
13 when a product is on the market and has been approved  
14 through CVB, that that product is effective. We talk  
15 a lot about effectiveness, and degree of  
16 effectiveness, but the bottom line is that if CVB  
17 says that this product should be--is able to be  
18 marketed, pork producers expect it to be effective.

19           From that point on, communicating as part of  
20 that rigorous, scientific, objective process of  
21 reviewing the applications, and reviewing the  
22 effectiveness, the safety of a product, pork  
23 producers expect that that information can be clearly  
24 communicated and can maintain the confidence in the  
25 Agency and in their review.

1           Part of that means that we need a system  
2 that is clear, that's as simple as possible, and it  
3 provides information that's usable to help pork  
4 producers, veterinarians, farmers, make purchasing  
5 decisions.

6           Another point within the industry is as a  
7 producer purchases a vaccine and expects that level  
8 of effectiveness on the farm, effectiveness for our  
9 industry also varies. You'd want a--a definition of  
10 effectiveness also varies within our industry.

11           One vaccine may be effective in a certain  
12 system, or a piece of a system, or even by geography,  
13 and may not be as effective in another system or in  
14 another geographical area because it depends on match  
15 of the vaccine with the strain of the pathogen that  
16 you're using it against. So the bottom line is this  
17 effectiveness issue is something that pork producers  
18 and their veterinarians work with all the time.

19           And as far as tiers go, we work with that  
20 every day. We do trials, we test the products within  
21 the systems and within our animals to ensure  
22 effectiveness when we need it. So we'll do part of  
23 that effectiveness tiering. If you give us a product  
24 that has gone through a rigorous process of review  
25 and CVB says it's safe and effective, we'll do the

1 tiering within the production systems ourselves.

2 Part of the information, though, that our  
3 end users need to have in making decisions is not  
4 just effectiveness, but also safety. And within  
5 that, safety, we'll categorize also the expected  
6 adverse reactions or outcomes of the vaccines. We  
7 want to know if there's going to be an effect on  
8 performance. When we give a vaccine, we sometimes  
9 see effect on performance. We want to know if  
10 there's--if we can expect to see an effect in the  
11 injection site or in the animal itself. And,  
12 finally, we want to know if we could expect to see  
13 any effect of--from the vaccine on carcass quality.

14 And the third piece besides efficacy and  
15 safety, another very important piece of information  
16 that helps guide our decision making is the expected  
17 duration of immunity from a vaccine as well.

18 As far as informing, the information about  
19 the vaccine needs to be easily accessible by all  
20 users of the products, and that accessibility can be  
21 included in the product insert because that will help  
22 inform the user.

23 As well, though, there may be additional  
24 information--you can't put everything in a product  
25 insert--but there may be additional information that

1 should be available on a website, and that will be  
2 fine because that often will help inform the  
3 buyer/decision maker. Not all the time is the user  
4 the decision maker for the buying of the vaccine, for  
5 the purchasing of the vaccine.

6           So there's two different levels of  
7 information that need to be available. One is the  
8 user; the other may be the same, but it also may be  
9 different, and that's the person who is making the  
10 decision on the purchases.

11           Lastly, as part of that additional  
12 information, the tables are fine, and all of that  
13 information's fine, and we heard comments about  
14 p values and about standardization and how that will  
15 help inform, but it's also important for CVB to help  
16 supply some guidance or some instruction as well on  
17 how to interpret some of the data.

18           Again, there's a decision-making level,  
19 there's a user level, and sometimes those are the  
20 same. And just some guidance on being able to  
21 compare and being able to make the decisions, how to  
22 use the data, could be very important for the pork  
23 producers.

24           Thanks for the opportunity to make comments,  
25 and we'll be submitting written comments before the

1 deadline. Thank you.

2 MR. KARLI: Thank you, Dr. Sundberg.

3 I think at this point--we're running a  
4 little bit ahead of schedule, so let's go ahead and  
5 take our break. Let's take--it's 10:02. Let's take  
6 a 25-minute break, and we'll reconvene about 25  
7 minutes after.

8 The cafeteria is located down the hallway to  
9 my left, and take a left and you'll enter the  
10 cafeteria. Like I said, you can roam the hallways  
11 out here, and we'll be back in a little bit.

12 (Recess from 10:05 a.m., until 10:30 a.m.)

13 MR. KARLI: All right. Let's go ahead and  
14 continue.

15 During the break we went ahead and made  
16 photocopies of Dr. Rippke's presentation. Kathy and  
17 Liz will hand those out so everybody has a copy of  
18 those today as well. That will be posted on the  
19 website also.

20 This next section, we have two prepared  
21 statements that were submitted to us to be read into  
22 the record, and I will do that at this point.

23 The first statement is from Jean Public.  
24 The address, NA, New Jersey. The statement reads:

25 "Vaccines are much more dangerous than the profiteers

1 tell us. Look at the vaccines and how they are  
2 causing autism in people. It is factual that the  
3 public itself cannot accept what drug profiteers tell  
4 us. The tests are done in secret, the tests are  
5 rigged, and no combination tests are done.

6 "I do not accept the tests on animal  
7 vaccines are being honest or effective. They are  
8 secretive and devious. The public is entitled to  
9 know exactly what was done, by whom, and what was  
10 used, how it was done, et cetera. The secrecy shows  
11 how ineffective and in fact harmful many of these vet  
12 products are. For example, the rabies vaccine is  
13 causing cats and dogs to die from cancer. The cancer  
14 comes right at the injection site.

15 "I also find the site of Ames to be an  
16 attempt to mask the truth and honesty of what is  
17 going on here. This meeting should be a webinar in  
18 Washington, D.C., that is then posted on the web so  
19 that every American can see what is going on in these  
20 far too close relationships between special interest  
21 groups with money and the profiteers who buy what  
22 they want from our federal agencies. The public  
23 wants a webinar where any member of the public can  
24 view in Washington, D.C., not Ames, Iowa.

25 "I believe this agency is trying to get away

1 with deviousness in this instance by trying to get  
2 into Ames, Iowa. Put this meeting in Washington,  
3 D.C., on webinar. Transparency was ordered by Obama  
4 three years ago. When will this agency become  
5 transparent? Actually it is owners of animals who  
6 are the biggest consumers of these products, not the  
7 vets who are simply paid for their work."

8 That's the end of that statement.

9 The next prepared statement comes from James  
10 D. Schwartz, S-c-h-w-a-r-t-z. He's president of the  
11 Next To Kin Foundation, Companion Animal Guardian,  
12 and author of *Trust me. I'm Not a Veterinarian*.

13 The statement reads, "Ms. McVey, what a  
14 bunch of googledgoop designed to frustrated through  
15 jargon and a self-anointed language a very simple  
16 situation; overvaccination causing physical and  
17 fiscal harm to companion animals and their guardians  
18 as the business model of the small animal  
19 veterinarian practice depends on shots.

20 "Some thoughts.

21 "1. There is less than 1 per year of human  
22 contracted rabies from domesticated dogs. 24 people  
23 died from sky diving alone in the U.S. in 2004.

24 "2. The markup to the owner of a rabies  
25 shot. Cost to the veterinarian, approximately 60

1 cents; pricing to owner/guardian \$15 to \$35 plus the  
2 required office visit, \$45 to \$65. This, not  
3 including adverse reactions, is up to a 14,000  
4 percent gross markup.

5 "3. In light of No. 2, 63 percent of all  
6 dog visits and 70 percent of all cat visits are for  
7 the shot. The whole business model of 35,000-plus  
8 small animal veterinarians is dependent on the shot  
9 for as much as two-thirds of their net. In context,  
10 with 170,000,000 dogs and cats growing at 5 percent,  
11 and per state health departments only a 50 percent  
12 compliance, 75,000,0000 shots--do the math--for one  
13 rabies contraction? P.S. Do the politics. 170,000,000  
14 dogs and cats, 200 percent more than kids in U.S.  
15 households, at risk for 35,000 veterinarians'  
16 economic business model?

17 "4. Given only 50 percent compliance and  
18 less than one human rabies contracted from a  
19 domesticated dog, is there not a herd immunity?

20 "5. Given the CDC's one-to-five requirement  
21 to bring a dog into the U.S., why not make titering  
22 an alternative that is accepted? I'll tell you why.  
23 Economics. See above.

24 "6. Typically 10,000 to 20,000 trials are  
25 given a shot before it goes to the public. What was

1 the amount used to prove 'A' challenge for the 3-year  
2 rabies? What 7? That is damn nuts and not  
3 scientific. Furthermore, the dogs didn't show rabies  
4 but were euthanized.

5 "You want efficacy and safety? How about  
6 this: On study, 2005, 1,334,000 shots, not just  
7 rabies, showed .4 of 1 percent adverse reaction  
8 within three days. The veterinarians admit this was  
9 underreported. Some breeds had up to 10x higher  
10 adverse reaction, yet the veterinarians still give  
11 the damn 1 cc shot of rabies to Scooby Doo or the  
12 Taco Bell dog. That is crazy and not science.

13 "Test, damn it, for the duration, not A  
14 duration. That is just insane.

15 "Other studies. One in Britain showed 7.5  
16 percent to 12 percent adverse reactions within 45  
17 days at the 99 percent confidence level, including  
18 autoimmune hemolytic which is 70 percent fatal and  
19 costly.

20 "This is about following the money, not  
21 science.

22 "Recommendations:

23 "1. Titering be made an acceptable  
24 universal alternative for measuring immunity.

25 "2. Shot duration challenges only be

1 allowed for the duration, not A duration.

2 "I personally lost two dogs to  
3 overvaccination. This country, even in recession,  
4 increased expenditures on our companion animals over  
5 9 percent a year to over 50 billion dollars. Rather  
6 than on overvaccinating shots, the money, if  
7 anything, if the veterinarians didn't have their  
8 heads up their price-fixing tuchasses, should be  
9 redirected to extending healthy longevity. As per  
10 AIG commercial and study, our dogs extend our lives  
11 an average of seven years.

12 "I understand safety and efficacy and  
13 protecting the public. But here's the question the  
14 damn vets and health departments don't want to  
15 answer: With your admission of merely 50 percent  
16 rabies compliance and only one or less human  
17 contraction of rabies a year from a domestic dog, is  
18 there not herd immunity?

19 "Why, if this is the case, would Americans  
20 spend for rabies shot plus required office visit,  
21 even if every three years--72 percent were still  
22 giving the shot annually as of 2006 in Colorado--6.8  
23 billion dollars, not including adverse reactions, for  
24 maybe 1 incident from domestic dog to a human,  
25 especially if there is herd immunity and 24 people

1 alone died from sky diving in 2004 alone?

2 "Please stop the jargon. The heart of the  
3 matter is fiscal and physical harm being perpetuated  
4 for the economic business model of the small animal  
5 veterinarian cartel. James D. Schwartz."

6 At this point I'll turn the session over to  
7 Byron.

8 DR. RIPPKE: Evidently the other mike just  
9 died, so we'll use this one.

10 At this point we've heard the scheduled  
11 comments. Are there any other comments, or anybody  
12 else in the audience that would like to make any?

13 Sure, Mark.

14 DR. TITUS: Thank you. I'm Mark Titus. I'm  
15 director of Regulatory Affairs for Newport  
16 Laboratories. We're primarily an autogenous vaccine  
17 manufacturer. We also have a very aggressive  
18 research and development team working on  
19 nonrestricted so-called commercial vaccines as well.

20 I'm also vice-president/president elect of  
21 the Association of Veterinary Biologics Companies, a  
22 trade organization somewhat like AHI, but strictly  
23 limited to biologicals.

24 I also have Carol Rinehart with me today.  
25 Carol might want to make a few comments as well in

1 representing AVBC.

2 I guess when I first heard about the concept  
3 of single-tier labeling my initial reaction was is  
4 this an answer looking for a question? I'm a little  
5 bit skeptical. I think we're, as an association, in  
6 general agreement that this is probably a good thing  
7 and it will make the licensing a little bit more  
8 simplified, should streamline the licensing. But  
9 from the standpoint that this is something that the  
10 consumers of biologicals that we deal with, which is  
11 exclusively in the food animal side, need this or are  
12 demanding this, that's really not been our  
13 experience. In fact, it's never really come up.

14 Of course, again, with autogenous products,  
15 this labeling is not the same issue in terms of  
16 efficacy guarantees, that sort of thing.

17 But I think in the food animal production  
18 area, the effectiveness of biological products is  
19 always evaluated on the farm, under farm conditions.  
20 What the label says or what the label doesn't say for  
21 most of the people that we deal with, most of the  
22 large production systems that we deal with, it's  
23 really a nonissue. It's not a concern. They're  
24 going to evaluate the product on their farms, under  
25 their conditions, with, in some cases, very large

1 numbers. And, again, when the day is done, is this  
2 product cost effective? And what the label says,  
3 again, is of really relatively--is relatively  
4 unimportant.

5 I think the link to data, you know, good  
6 trial data is a good thing. I think that's probably  
7 of some value and of some interest. I guess we would  
8 really support that, but only to the extent that the  
9 data, if it comes down to being used for product  
10 comparison, is an apples-to-apples kind of thing.

11 I guess I see some real problematic issues  
12 with the type of data that's generated from pivotable  
13 efficacy studies, even for very similar products, or  
14 identical products. The data--the studies are going  
15 to be different, the data is going to be different,  
16 and how effectively, even for a scientifically-trained  
17 veterinarian, how easily--how easy will it be for  
18 that scientifically-trained veterinarian, much less  
19 that producer, to really evaluate that data as a  
20 means of selecting a product? It may have some  
21 value.

22 I'm concerned, again, concerned about how  
23 the data will be presented, how much standardization  
24 there will be of the data, how will the data look on  
25 a side-by-side basis to be used to compare products

1 to make an initial product decision.

2           We've got a number of questions that came up  
3 when we had an AVBC conference call on this. And  
4 I'll get you a copy of those questions. I've got my  
5 copy kind of messed up here with my own scribbling  
6 here, but just a couple other points, and then maybe  
7 Carol would want to comment. She has some specific  
8 concerns.

9           I guess one concern is how well CVB defined  
10 the concept of "effectiveness." Where will that fall  
11 relative to what we've been doing in the past, trying  
12 to meet one of the various four tiers of efficacy?  
13 So there will be some interest, and a great interest  
14 to us, as to how--what will be the minimum standard  
15 required for effectiveness life. Logically you would  
16 think it would be at the least stringent tier,  
17 current tier. But we're going to be waiting and be  
18 very interested in seeing where that's going to fall.

19           Another concern about the time table of  
20 implementation. I guess the language right now  
21 alludes to--that this will apply to products that are  
22 in the early stages of licensure. What exactly does  
23 that mean? And then probably more importantly, the  
24 legacy products, when is this going to be implemented  
25 relative to those legacy products?

1           I think one last comment I would have, then  
2 I'll let Carol--Carol's got some comments on the  
3 table. I think one concern that members of AVBC had  
4 kind of in total had to do with confidential business  
5 information related to the challenge model, requiring  
6 that we divulge what the challenge organism is, the  
7 strength of that challenge, a lot of the detail  
8 around the challenge model. It is a, I think, major  
9 concern of our membership, as we would, certainly in  
10 most cases, feel that that is confidential business  
11 information.

12           And probably--I don't know we would say it  
13 shouldn't be included, but, you know, the expectation  
14 shouldn't be too high in terms of what you're asking  
15 us to divulge because the development of challenge  
16 models obviously takes a lot of time and a lot of  
17 effort and a lot of dollars. And asking us to  
18 divulge that is maybe something that we would object  
19 to, at least the way it's been currently illustrated  
20 in the example.

21           So that's the extent of my comments.

22           Carol, did you want to make some further  
23 comments?

24           DR. RINEHART: I think he stole most of my  
25 thunder.

1 I agree with most everything that has been  
2 said here this morning. I think this has potential  
3 to be very good. I think we need to do it very  
4 carefully because we have a lot of issues.

5 One of the biggest issues or concerns that  
6 AVBC has is on the challenge models and the confidential  
7 business information, keeping that confidential, but  
8 giving enough information that the consumer would be  
9 able to actually do a comparison of the studies, and  
10 I think that is going to be a very difficult task.

11 And short of standardizing challenge  
12 models--and that is very difficult because if you  
13 have a new organism that has not been licensed, and  
14 you have two different companies working on different  
15 challenge models, I think it's that part that's going  
16 to be a real problem for us to face.

17 I think the time table for implementation,  
18 we need to look at that very carefully because we're  
19 looking at not just changing the labeling, but we're  
20 looking at extensive outline changes along with the  
21 labeling. So it's going to take firm time, it's  
22 going to take CVB time. It's going to be quite  
23 extensive.

24 And then in the case of multi-component  
25 products, if you have a product that's already

1 licensed and you're combining that with a new  
2 component, what are you going to put on the website?  
3 Do you put the lack of interference studies on there?  
4 How is all that handled? If you have a--some of the  
5 livestock products have up to 12 components in them.  
6 Do you put efficacy studies for 12 components on  
7 there? Do you put the original efficacy study on  
8 there? Do you put the lack of interference study on  
9 there? What exact information is going to be  
10 available on that website?

11 I think those are--wraps up AVBC. Thank  
12 you.

13 DR. RIPPKE: Other comments that people  
14 might want to make?

15 Come on up.

16 MS. CARLSON: I'm Madonna Carlson, and I'm  
17 an independent consultant, and I think it gives me a  
18 little more freedom to say what I really think, which  
19 should strike fear into everybody's heart right now  
20 because I don't think I've talked to a group like  
21 this in a long time that I wasn't a liaison for  
22 someone.

23 But I just wanted to comment that I've  
24 looked at many, many, many monthly and quarterly and  
25 annual and special purpose adverse event summaries

1 over my career in more companies that I want to  
2 mention. And one of the most common--or one of the  
3 least common reports from the field is a claim of  
4 lack of efficacy. They're usually hard to  
5 substantiate. That's not to say they don't happen.  
6 They do happen. And sometimes, unfortunately, they  
7 are substantiated, but they are rare, and the  
8 products generally are efficacious.

9           What are the commonest reports? All sorts  
10 of different safety issues. And, of course, that  
11 varies from, you know, product-to-product, and  
12 company-to-company, and most importantly probably  
13 species-to-species. Animals that sit on your lap  
14 while you watch TV have more safety problems.

15           But one of the very common reports that is  
16 not a report on safety, is problems that are  
17 associated with misuse of the product by the user,  
18 whether by the veterinarian administering it, or by  
19 the owner. And when those are investigated, one of  
20 the most common causes of that is, guess what?  
21 Nobody read the label.

22           And trying to get people to read your labels  
23 is a struggle. Trying to get your own sales and  
24 marketing people to read your label is a struggle.  
25 Trying to get your sales and marketing people to act

1 is if they have read your label is even a greater  
2 struggle. And the thing that happens in those  
3 situations is, and with this four-tier labeling,  
4 there are people in the industry that try to educate  
5 their sales force about "This is what this claim  
6 means, and this is what that claim means." Maybe  
7 some of us did that job too well because the  
8 marketing people took that as an invitation to treat  
9 this four-tier system as a report card. "This  
10 vaccine is better because it has an aid in prevention  
11 claim, whereas that vaccine is not as good, is not as  
12 efficacious because it has a reduction of clinical  
13 science claim."

14           And in some cases the difference in those  
15 products is age, the age of the efficacy data. An  
16 old product whose claim was first approved in the  
17 '60s or '70s, many times they were granted claims for  
18 prevention that would never be granted today.

19           And the real difference between a lot of  
20 these--the claim language comes down to your  
21 willingness as a scientist to decide "This is a case  
22 definition for this disease that I'm ready to hang my  
23 hat on unequivocally. I'm going to say this is  
24 pneumonia, and that's not."

25           And as many of us who've done research in

1 animal health know, sometimes that's not courage,  
2 that may not even be scientific insight. That may  
3 just be baloney, and you decide, "I'm going to say  
4 this is the disease, and that's not." If you don't  
5 make that decision, you can't get a prevention claim.

6           So my--one of the things I take exception to  
7 in all of this discussion is saying that there are  
8 levels of efficacy. There are just four different  
9 claims, in my view. And what has happened is people  
10 have tried to cash in on differences in those claims,  
11 and in so doing make money.

12           Is that a bad thing? Well, it can be a bad  
13 thing, but I think it also can be a good thing  
14 because the different claims available to people who  
15 are competing with one another have been drivers for  
16 innovation, in my experience. So you've got a  
17 product where you can't make a claim for prevention  
18 of disease. At best you've got an aids in  
19 prevention, and your competitor has prevention. This  
20 is a driver for innovation.

21           What veterinarians need to consider is, as  
22 confusing as those terms are, are you letting the  
23 companies and letting the Agency go behind closed  
24 doors in deciding what's good enough? What's good  
25 enough? When it's on the label, are you losing an

1 opportunity to drive innovation for better products,  
2 because all of the products are going to look the  
3 same on the label now?

4           So I have--well, I'm sort of a yes/no human.  
5 I like that--it's attractive, the notion, of having a  
6 "yes" or "no" answer to any question for me. I  
7 do--I'm concerned about the loss of drivers to  
8 innovation that you'll have in this. Claims that  
9 used to say "an aid in the prevention of pneumonia  
10 and arthritis," and whatever other particulars that  
11 were proven in your study, will no longer be  
12 differentiable on the label. And to me that's a loss  
13 to science, it's a loss to innovation in the  
14 industry.

15           I think that one of the things that's not  
16 been made very clear and needs to be worked out, if  
17 this goes forward, is how will this connect to the  
18 licensing decision? The big issue for companies is  
19 the licensing decision.

20           As I said when I began, our customers don't  
21 read the label, we all know it. We have to force  
22 them to read the label. Our marketing people spend  
23 all kinds of time trying to make them look at the  
24 label and compare things. And the big thing for the  
25 companies is the licensing decision. Will the

1 licensing decision still be made based on your  
2 saying, "This is what we're intending to prove. This  
3 is what we have proved. Here's the data that proves  
4 it"? That still ends up with the company in the same  
5 spot.

6           If that's the same way the licensing  
7 decision is going to be made in the future, as it has  
8 been in the past, and the only thing that's being  
9 done is taking that--the end result of that off the  
10 label, I don't really think there's been a net  
11 benefit because you reduce the opportunity to drive  
12 innovation by going after a better claim, and you--  
13 you know, that data, that summary data is still going  
14 to be really difficult for people to interpret.

15           I think that's--oh, and then the other thing  
16 that becomes obvious to me is somebody's got to write  
17 these summaries. And anybody who's tried to reduce a  
18 big, complicated, elegant, and sometimes hundreds and  
19 thousands of dollars worth of research onto a label,  
20 or worse yet onto a one- or two-page marketing  
21 brochure that everybody can agree we can live with,  
22 knows how hard that is. And to condense it even  
23 further into the sort of a bullet point format that's  
24 being proposed, that's going to take time.

25           And I think one of the things that needs to

1 be addressed earlier on is whose time? Whose time?  
2 Is this going to be a USDA effort? Is this going to  
3 be a requirement for the companies to do this?  
4 Or--that needs to be addressed early on because while  
5 the companies can hire, if they need to, the USDA has  
6 not been able to fill their vacancies. So it seems  
7 to me to have the potential to take time away from  
8 the Agency if it's not made clear early that it's a  
9 company responsibility. So...

10 DR. RIPPKE: Thank you, Madonna.

11 Other comments?

12 (No response.)

13 DR. RIPPKE: One of the things that we  
14 talked a little bit about doing is taking a look at  
15 some additional questions, and many of them I think  
16 have been asked already this morning. Maybe we'll  
17 stimulate a little discussion.

18 As we were thinking about this particular  
19 issue the last few days after we put out the initial  
20 Q & As that we did, we came up with some additional  
21 questions that kind of resonated with us, and most of  
22 them we've heard this morning in some fashion, people  
23 have voiced concerns or brought them up as issues.

24 So I guess I'd put them in front of you one  
25 more time to see if it generates any more thoughts,

1 any more willingness to share your view, but there  
2 are a few.

3           How are we going to implement this rule?  
4 The new products versus old I think is going to be a  
5 key question moving forward.

6           What do we do with conditional licenses?  
7 How would we handle those? Efficacy hasn't yet been  
8 really truly established on those products, although  
9 expectation of efficacy has. And how might that  
10 look? What would we do with those products?

11           Of course, I think it's been alluded to  
12 earlier, there are lots of other classes of products  
13 other than your traditional vaccines. How would you  
14 implement this with autogenous? How would you  
15 implement this with diagnostic test kits? Allergenic  
16 extracts? All of the other myriad of products the  
17 CVB regulates? Those are questions that come to mind  
18 for us.

19           We've talked about efficacy, and it makes  
20 some logical sense to include a certain level of  
21 safety data along with that, but what does that  
22 actually look like? How much safety data do you  
23 incorporate into this type of approach?

24           We have a pharmacovigilance program that's  
25 ramping up towards implementing a--you know, a more

1 robust pharmacovigilance, and that's a key piece of  
2 where we're going as a regulatory agency. How much  
3 of that information should find its way into such an  
4 approach? So those are questions that will need to  
5 be addressed.

6 I think it was Mark who talked a little bit  
7 about challenge viruses, or maybe it was Carol. How  
8 much information do you truly include? There's  
9 certainly a balance to be struck between what's  
10 considered to be CBI and what's considered to be  
11 important for somebody to look at that study and be  
12 able to pull any kind of conclusion from.

13 Madonna just asked the question "Who's going  
14 to do this? Is it going to be manufacturers, or is  
15 it going to be CVB personnel?" Again, a question  
16 that needs to be addressed early on.

17 Some companies include a lot of information  
18 currently in their labeling circulars. Does this  
19 have any impact with that, or does that remain pretty  
20 much status quo, or does it encourage other firms to  
21 put more information in their circulars as well? So  
22 those are some things that really need to be looked  
23 at.

24 International labeling, one of my favorite  
25 topics. Does this have impacts that we're not

1 thinking about in terms of international labeling? I  
2 think that's a huge question. It's certainly going  
3 to have impacts on the perspective of product  
4 registration. But are there other things that we  
5 haven't thought about? And what impact does that  
6 truly have?

7           And then there are those that don't really  
8 fit the model very well. What do you do with those  
9 that--those products that certainly have a beneficial  
10 effect, but that beneficial effect isn't directly on  
11 an overt clinical disease? So how do you deal with  
12 those?

13           So those are some of the things that are  
14 rattling around inside of CVB's discussions as we  
15 talk about this topic internally. And so putting  
16 those with some of the other questions and concerns  
17 you've heard voiced this morning, I ask the question  
18 again, does anybody have anything that they want to  
19 comment on, or share, or another question that hasn't  
20 been brought up or thought about? This is a great  
21 opportunity.

22           Carol.

23           DR. RINEHART: Well, I think one thing that  
24 we might-- Is it working? Okay.

25           One thing that we might consider is maybe

1 doing an initial rollout to a small fraction, maybe  
2 focus on companion animal products first, or a  
3 portion of food animal products. I don't know,  
4 but--you know.

5           And my other concern, especially after  
6 learning--after listening to everyone today and kind  
7 of--you know, the gears are turning, my major concern  
8 is that firms are economically driven. And those of  
9 us that work in industry know that, we're  
10 economically driven. They're going to see this as an  
11 opportunity to do the minimal. And whatever we set  
12 as the minimal efficacy is going to be what the firms  
13 are going to meet. So I have a concern on that.

14           But I think if we're truly going to do this,  
15 we ought to consider maybe rolling it out to just a  
16 small portion of the industry first as a test.

17           DR. TITUS: Byron, you mentioned safety  
18 data.

19           DR. RIPPKE: Just prior to that, could you  
20 state your name and affiliation for the transcript.

21           DR. TITUS: This is Carol Rinehart.

22           DR. RINEHART: I'm with Ceva Biomune.

23           DR. TITUS: Mark Titus, Newport Labs and  
24 AVBC.

25           Is there--where are we at on the inclusion

1 of safety data? Is that on the table, or is that off  
2 the table?

3 DR. RIPPKE: Well, again, I don't intend  
4 this to be a question and answer session like a lot  
5 of our trade meetings are, but we're looking for  
6 input on that. You know, it kind of is a logical  
7 progression, but does it make sense to do that? So  
8 what today's really about is to hear the concerns and  
9 hear your opinions about that, whether you think  
10 that's a good idea or not.

11 DR. TITUS: Madonna makes a good point. If  
12 you do tech service work, you know, the calls on  
13 efficacy concerns usually--you know, you can deal  
14 with them. You've got all the food animal  
15 production, you've got all those confounding factors  
16 that you can address. So you do get the calls on  
17 safety data, concerns about safety, and we document  
18 those. So that would be my only comment.

19 DR. RIPPKE: Other comments from the  
20 audience about that, or any other questions that  
21 we've posed?

22 Kent.

23 DR. McCLURE: Just after having--Kent  
24 McClure with the Animal Health Institute.

25 After having listened to everybody and the

1 comments, I think there's one thing we need to really  
2 keep in mind, and that is that the people that  
3 purchase and use the products in the field are the  
4 ones who have driven the consideration for this move.  
5 And while we, as industry, raise a lot of questions  
6 around implementation, how to go from one point to  
7 another, a lot of legitimate concerns, I think we  
8 have to keep in mind that the whole purpose of that  
9 label is to communicate to the person that's going to  
10 draw that product up and use it.

11           And so we're commending CVB for holding this  
12 meeting and giving the end user the opportunity to  
13 provide that input, and I think we have an  
14 opportunity to present information in a way that they  
15 find meaningful. I think we need to continue the  
16 dialogue, as this is refined, as to what they find  
17 meaningful, because we've heard a number of people  
18 make statements that producers may not generally look  
19 at the current tiered label claims for guidance, and  
20 we've heard from AVMA that they have long sought  
21 additional data on the labels.

22           And so I think, as we go through this whole  
23 process, we need to keep in mind the end user in  
24 terms of targeting the summaries, the wording of  
25 them, the level of detail, the jargon or lack of

1 jargon that's utilized, and keep in mind that  
2 communication element as opposed--and I mean that in  
3 terms of communication to the end user as opposed to  
4 a regulatory communication piece which may have to be  
5 written in very different ways.

6           And the other point I wanted to make was  
7 just in response to a comment that was made. I don't  
8 think the industry's out there looking for the  
9 absolute minimum, to jump that hurdle scraping their  
10 skin as they go across it. I think they're looking  
11 to put extremely effective and extremely safe  
12 products in the hands of the end user, and I think  
13 that they will find ways to differentiate their  
14 products in the marketplace, and I think they will  
15 find there will be drivers for innovation, will be  
16 the demands of the customers, and I don't see this as  
17 supplanting that, or somehow setting up a system that  
18 incentivizes a minimalistic approach to vaccine  
19 development production.

20           DR. RIPPKE: Thank you for those comments.

21           MS. CARLSON: One of the things--

22           DR. RIPPKE: Madonna, would you--

23           MS. CARLSON: I'm Madonna Carlson,  
24 independent consultant.

25           One of the things I meant to mention and I

1 didn't is that it seems to me that if those summaries  
2 are going to be published, they should include the  
3 date of the initiation of the efficacy study, and  
4 they should also include the date of isolation of the  
5 challenge organism. I think that would go a long way  
6 toward getting people some information that is easy  
7 to evaluate in comparing products one to another.

8           That's one of those things that seems to be  
9 implied, that it would be easy to compare product  
10 efficacy one to another if summaries were available,  
11 especially for production animals. I think that's  
12 one of the big mysteries that people have and it  
13 should at least include those things.

14           DR. RIPPKE: Other comments or questions?

15           (No response.)

16           DR. RIPPKE: Anybody else have anything  
17 they'd like to add?

18           (No response.)

19           DR. RIPPKE: If not, basically the public  
20 hearing piece of this is scheduled to run through 3  
21 o'clock this afternoon. So we will be here until 3  
22 o'clock this afternoon collecting any comments from  
23 anybody who would like to share them.

24           Otherwise, we can take a break now. There  
25 is lunch available in the cafeteria, if you choose to

1 do that, or you can go off-site and come back, or  
2 where you go from here is really up to you.

3           We've basically covered the agenda part of  
4 the meeting that we wanted to cover. I thank you  
5 very much for your input. This is very valuable.  
6 This is one of the few occasions where I've got to  
7 ask more questions than I've had to answer, so I do  
8 certainly enjoy that.

9           But, again, thank you very much for  
10 participating, thank you for the input. We look very  
11 much forward to working with industry as we work  
12 through the myriad of issues that go along with this.  
13 We think it's an important initiative, we think it's  
14 got a lot of benefit in the long run if we do it  
15 carefully and if we do it right. So I look forward  
16 to the continued discussion.

17           Again, thank you very much for  
18 participating. And, like I said, we will be here  
19 until 3, so if anybody thinks of something, we'll be  
20 here. Otherwise, thanks very much.

21           (A recess was taken at 11:15 a.m.)

22           (Proceedings were concluded at 3 p.m. with  
23 no additional comments being made.)

24  
25

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

C E R T I F I C A T E

I, the undersigned, a Certified Shorthand Reporter of the State of Iowa, do hereby certify that I acted as the official court reporter at the public hearing in the above-entitled matter at the time and place indicated;

That I took in shorthand all of the proceedings had at the said time and place and that said shorthand notes were reduced to typewriting under my direction and supervision, and that the foregoing typewritten pages are a full and complete transcript of the shorthand notes so taken.

Dated at Des Moines, Iowa, this 23rd day of June, 2011.

/s/ Theresa Kenkel  
CERTIFIED SHORTHAND REPORTER